



## Dear Innovators and Leaders,

The Local Organizing Committee (LOC) invites your organization to sponsor or exhibit at the 13th International Working Conference on Stored Product Protection (IWCSP 2026). Join 500-700 global delegates—researchers, policymakers, agribusinesses, and tech innovators—to drive solutions for reducing post-harvest losses (PHL) in Africa and the world.

### A Legacy of Global Impact:

The IWCSP is the world's premier forum dedicated to advancing the science, technology, and policy of stored product protection. For decades, this prestigious conference has rotated among leading nations, bringing together the brightest minds – researchers, technologists, policymakers, industry leaders, and practitioners – to share cutting-edge solutions and forge collaborations. Hosting the 13th edition in Kampala, Uganda, in October 2026 is a significant privilege and a unique opportunity to drive progress at the heart of Africa's agricultural transformation. We expect to welcome delegates from across the globe, creating an unparalleled platform for impact.

### **Why Participate as a Sponsor or Exhibitor?**

- Reach more than **500-700** participants from more than **60 countries**.
- **Unmatched Visibility:** Showcase your brand to a targeted international audience (the company name and logo will be placed on the Conference website, in the program and in the Conference proceedings).
- **Strategic Networking:** Connect with policymakers, buyers, and researchers.
- **Influence Policy:** Engage with agencies like FAO, MAAIF, and CGIAR.
- **Media Exposure:** Featured in global reports and agricultural journals.
- There will be more than **500m<sup>2</sup>** of space for posters and exhibitors, show your products and services to potential clients or organise a short demonstration.
- **Extended post conference visibility:** The website will list all registered sponsors/exhibitors from fall 2025 (September 2025) henceforth.
- **Make business contacts during the four-day meeting**

You will find additional information below. For questions, please contact us at  
[13iwcspconference@gmail.com](mailto:13iwcspconference@gmail.com) and [info@13iwcsp.com](mailto:info@13iwcsp.com)

Looking forward to your participation in the IWCSP 2026 in Kampala, Uganda!

The Local Organizing Committee

Dr. Herbert Talwana  
**Chair**  
**13<sup>th</sup> IWCSP 2026**



## EXHIBITORS

Within the **Stored Product Protection Fair 2026** exhibitors will have the chance to present their products in a poolside exhibition space near the conference halls. The space can be easily accessed.

### Select the exhibitor package ideal to you!

Exhibitor package Categories	Bronze	Silver	Gold	Premium
Costs from (\$)	2,000	4,000	15,000	30,000
<b>Benefit Prior to the event</b>				
Name and logo / web link on the IWCSP2026 website	-	✓	✓	✓
<b>Benefit During the event</b>				
Booth Size / Exhibition space (m <sup>2</sup> )	3m x 2m (6m <sup>2</sup> )	3m x 3m (9m <sup>2</sup> )	4m x 3m (12m <sup>2</sup> )	6m x 3m (18m <sup>2</sup> ) (Premium)
Priority in selecting the position of exposition space	fourth	third	second	first
Gifts in conference bag (e.g. pens, paper blocks with logo)	\$1,000	\$1,000	✓	✓
Advertising banner in the foyer/lobby	-	-	-	✓
Exhibitors listed in program booklet (500-700 copies)	✓	✓	✓	✓
Name and logo in program booklet and conference proceedings	small*	medium*	large*	extra large*
Logo on slide during breaks	-	medium*	large*	extra large*
Conference Program Advert	-	1/4 Page	1/2 Page	Full Page
Access:	Exhibitors receive 2 staff passes per booth.	Exhibitors receive 3 staff passes per booth.	Exhibitors receive 4 staff passes per booth.	Exhibitors receive 6 staff passes per booth.
B2B Matchmaking	1 Session	2 Sessions	3 Sessions	Dedicated Lounge
Media Coverage	-	Social Media Mention	TV/Radio Feature	Prime Spotlight
Innovation Awards	-	<input checked="" type="checkbox"/>	Priority Judging	VIP Presenter Role
Post-Event Report	Logo Listing	Featured Paragraph	Case Study	Foreword Placement

**Note:** All exhibitors accept the conditions given by organizers and conference venue (e.g., regarding fire safety, use of infrastructure, terms of delivery, set up and disassembly of exhibition material).

**See appendices 1,2,3,4,5 for further guidance/instructions**

**NB:** \*Final sizes to be determined depending on space available



## SPONSORS

Sponsorship categories available:

- Premium Sponsor (from \$30,000)
- Gold Sponsor (from \$15,000)
- Silver Sponsor (from \$10,000)
- Bronze Sponsor (from \$5,000)

Benefit	Bronze (\$5,000)	Silver (\$10,000)	Gold (\$15,000)	Platinum (\$30,000)
Logo Placement	Website	All Materials	Main Stage	Keynote Branding
Speaking Slot	1 Seat	2 Seats	5 Seats	Ministerial Dinner
VIP Access	2 Seat	3 Seats	5 Seats	Ministerial Dinner- 9 Seats
Sponsor list in the program booklet (500-700 copies)	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Ad. Banner in foyer/lobby	-	-	-	<input checked="" type="checkbox"/>
Logo slide during Breaks	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Media Promotion	Social media	Press Release	TV Interview	Prime Feature

Sponsors will be listed in order of contribution with selected sponsorship category and mentioned by company name and logo as follows:

### **Prior to the event**

- Name and logo on the IWCSPP 2026 website

### **During the event**

- Sponsor list in the program booklet (500-700 copies)
- Name and logo in the program booklet and conference proceedings
- Logo on conference slide during breaks

### **The following events or items may be supported by sponsors in consultation with the organizers:**

- Welcome Reception
- Conference dinner
- Conference bags /document folders
- Excursion costs
- Printing of program booklet and/or conference proceedings
- Travel scholarships for scientists with research contributions (oral/poster) from abroad
- Registration and welcome coffee
- General conference costs/fees

See further guidance below:



**Targeted sponsorship opportunities with clearly delineated benefits, distinct from standard exhibitor and sponsorship packages:**

Exclusive, High-Impact Support Options for Focused Visibility

**1. Welcome Reception Sponsor (\$7,500)**

- Exclusive naming rights for opening night event
- 5-minute welcome address to all attendees
- Branded signage throughout reception area
- Logo on all pre-conference digital invitations
- Recognition in post-event report as "Official Welcome Host"

**2. Conference Dinner Sponsor (\$10,000)**

- Premium branded table centre-pieces
- Stage backdrop branding during speeches
- Reserved VIP table for 10 guests
- Opportunity to present awards (if applicable)
- Featured as "Gala Dinner Partner" in all materials

**3. Coffee Break Sponsor (\$3,500 per break)**

- Branded coffee cups/sleeves (sponsor provides)
- Digital screen ads near refreshment stations
- "Powered by [Sponsor]" signage at all break points
- Social media shoutouts during breaks
- Maximum 2 sponsors per break period

**4. Conference Materials Sponsor (\$8,000)**

- Logo on all delegate lanyards
- Branding on conference notebooks/apps
- Exclusive rights to include one insert in delegate packs
- Recognition as "Official Conference Supplies Partner"

**5. Technical Tour Sponsor (\$6,000 per tour)**

- Branded transportation (bus wraps/banners)
- Exclusive brochure distribution during tours
- On-site representative at each tour stop
- Photo/video rights for marketing use
- Post-tour digital feature

**6. Innovation Awards Sponsor (\$12,000)**

- Presenting rights for main award category
- Judge participation (1 seat on panel)
- Branded award certificates/trophies
- Post-event case study featuring winner
- "Innovation Champion" title in all communications



## 7. Rapporteur Sponsor (\$5,000)

- Logo on all summary reports/daily digests
- Acknowledgement in final conference report
- Exclusive access to preliminary findings
- Opportunity to provide closing remarks

### Key Differentiators from Core Packages:

- **Focused Impact:** Tight alignment with specific conference moments
- **Experiential Branding:** Deeper engagement during key activities
- **Niche Audience Capture:** Targets attendees at high-engagement points
- **Flexible Commitment:** Lower thresholds than tiered sponsorships

### Implementation Notes:

1. **Limited Availability:** Only one sponsor per category accepted
2. **Exclusivity:** No competing category sponsorships allowed
3. **Add-On Potential:** Can be combined with standard sponsorships
4. **Customization:** 30% of benefits negotiable within safety/space limits

### Activation Timeline:

- 6 months prior: Signage/print material commitments
- 3 months prior: Content submissions due
- On-site: Dedicated LOC liaison for each sponsor